

Thank You To Our Clients!

We can never say it often enough, and we want you to know that we appreciate your business. Thank you! Your loyalty to our company and your faith in our service is what continues to make us the fastest growing insurance firm in Southern Ontario. In fact, **we're ranked in the top 5% of insurance brokerages in Canada.** We respect the confidence you've placed in us and want you to know that we will continue to work diligently on your insurance matters in the years ahead and do everything possible to continue to earn your trust and confidence.

Our mission continues to be: "To provide you with the best professional advice, quality coverages, personalized service and competitive prices available in today's marketplace."

Claims Service . . . What Our Clients Say

When you have a loss and it's covered by an insurance policy, you want fast action by your insurance company and you want courteous treatment and a feeling that someone cares about your situation. As a matter of fact, **that's exactly what you deserve!** Think of your insurance as a promise that the best of personal service will be there when you need it most. **We believe that promise is our most important obligation.** That's why we demand claim service excellence from the insurance companies we do business with on your behalf. In our most recent Claims Service Survey here's what our clients said: **97.8%** said our service was **COURTEOUS**, **97%** said our service was **PROMPT**, **96.2%** said our claims settlement met or exceeded their expectations.

Here are some specific comments:

"I have a greater "peace of mind" knowing that Dan Lawrie Insurance Brokers Ltd. is my representative for insurance. I know that I will be treated as a person and not as a number." – **Joan Alice Barnard**

"I always receive top notch service from Dan Lawrie Insurance Brokers Ltd. for claims, questions I may have or any insurance related matters. Thank you." – **Vaseil Konstantin**

"Thank you for taking control of the situation and making the claim process smooth and efficient. Good job by all." – **Dean Arfin – Canadian Computer Outlet Inc.**

"We receive exceptional service from Dan Lawrie Insurance Brokers Ltd. We are very pleased to be doing business with your organization." – **John Allen – Forest City Fire Protection Ltd.**

What You Think Of Us . . .

Comments From Satisfied Clients

“Great Lakes Combustion has been dealing with Dan Lawrie Insurance for the past 10 years. **We have found that the service from the Dan Lawrie team has been outstanding.** In the competitive market that we work within, it is important to align ourselves with advisors that not only understand our business, but also have our best interests at heart. This past year we realized a savings of over 40% on our annual Insurance Costs. Your continuing efforts in providing the best coverage for the best price for my company are much appreciated”

– Great Lakes Combustion

“Our company had been dealing with the same broker for many years and just accepted things the way they were. In our frustration with the high cost and time it was taking for what we thought were ordinary transactions, we asked Dan Lawrie to quote on the business. They had ideas for our insurance program that made a lot of sense. I saw the opportunity to streamline the process and save a lot of time that I personally had previously spent handling the insurance. Dan Lawrie Insurance Brokers is very professional in their approach and they brought to my attention some potential problems that I was unaware of and gave me guidance to correct the situation. **Making the change to Dan Lawrie Insurance has allowed me to focus on our business instead of our insurance issues.**” Colmar Corporation.

“Dan Lawrie Insurance Brokers Ltd have managed our Employee Benefit Program, Pension Plan and US Employee Program for several years. We could not be happier with our arrangement. We are fully confident that we are receiving the best possible service at the best possible price. **All parties are constantly seeking ways to reduce our costs and cover our liability exposures.** Their services are quick and professional and they are extremely knowledgeable in all aspects of insurance and pension. I would highly recommend these insurance providers for your Benefit, Pension and US coverage needs.” AGS Coretec.

“It’s been over 10 years now that we have used Dan Lawrie Insurance. Although other brokers “knock on our door” annually, we have never had reason to jump to someone else. **I feel that I am being dealt with honestly and efficiently.** If this feeling were not present, I would have made the change. Keep up the good work and we can hopefully go forward for another 10 years.” – Allprint Ainsworth Associates Inc.

“There would be no better time to express our **heart felt appreciation** for the work and dedication that Dan Lawrie Insurance has given to our account both where are insurance needs were concerned as well as during our claim incidents. **At all times you were right there for us in a very timely fashion.** In short, we are totally pleased with Dan Lawrie Insurance Brokers Ltd.” – Peepers International ltd.

“Just a note to express our deepest appreciation to you, on behalf of CBTF. I have appreciated **your patience and your time** to get the whole insurance process organized and running smoothly. I really believe that our organization is incredibly fortunate to have Dan Lawrie Insurance as a resource who has been unfailingly ready to help. With sincerest thanks and appreciation, Sandra Watt – CBTF.

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We thank YOU for your continued confidence . . .

Your satisfaction means everything to us!